

| | September | October | November | December | January | February | March | April | May | June | July | |
|------------|--|---|--|---|---|--|-------|---|------------|---|------|--|
| | Business Activity | | Marketing | | People | | | People | | Operations | | |
| Y10 | The role of business enterprise and entrepreneurship Business planning Revenue, costs, profit and loss Business ownership Business aims and objectives | | Business aims and objectives Stakeholders in business Business growth The role of marketing Market research Market segmentation | | The marketing mix The role of human resources Organisational structures and different ways of working Communication in business Recruitment and selection | | | Recruitment and selection Motivation and retention Training and development Employment law | | Production processes Quality of goods and services | | |
| | Assessment | Case study question Check in Quiz Individual classroom tasks | Assessment | Exam style questions Check in Quiz Individual classroom tasks | Assessment | Exam style questions Check in quiz Individual classroom tasks Paper 1 Mock Exam | | | | | | |
| | September | October | November | December | January | February | March | April | May | June | July | |
| | Operations | | Finance | | Finance and influences on business | | | Revision | Revision | Revision & Exam | | |
| Y11 | The sales process and customer service Consumer law Business location Working with suppliers | | The role of the finance function Sources of finance Revenue, costs, profit and loss | | Break-even Cash and cash flow Ethical and environmental considerations The economic climate Globalisation The interdependent nature of business | | | | | | | |
| | Assessment | Exam style questions Check in Quiz Individual classroom tasks | Assessment | Exam style questions Check in Quiz Individual classroom tasks | Assessment | Exam style questions Check in quiz Individual classroom tasks | | Assessment | Mock exams | | | |